Jianpu Technology Inc. Reports Second Quarter 2023 Unaudited Financial Results

Beijing, August 21, 2023 /PRNewswire/ -- **Jianpu Technology Inc.** ("Jianpu," or the "Company") (NYSE: JT), a leading independent open platform for the discovery and recommendation of financial products in China, today announced its unaudited financial results for the second quarter ended June 30, 2023.

Second Quarter 2023 Operational and Financial Highlights:

- Total revenues from recommendation services for the second quarter of 2023 decreased by 8.9% to RMB186.5 million (US\$25.7 million) from RMB204.7 million in the same period of 2022. The decrease was mainly attributable to the decrease in revenues from recommendation services for credit cards, partially offset by the increase in revenues from recommendation services for loans. Credit card volume decreased by 25.0% to approximately 0.9 million in the second quarter of 2023 from 1.2 million in the same period of 2022. The number of loan applications for recommendation services increased by 27.9% to approximately 5.5 million in the second quarter of 2023 compared with that in the same period of 2022.
- Revenues from big data and system-based risk management services increased by 23.2% to RMB28.1 million (US\$3.9 million) in the second quarter of 2023 from RMB22.8 million in the same period of 2022. The increase was mainly attributable to the increase in average spending per customer.
- Revenues from marketing and other services¹ increased by 88.6% to RMB70.9 million (US\$9.8 million) in the second quarter of 2023 from RMB37.6 million in the same period of 2022. The increase was mainly attributable to the growth of insurance brokerage services and other new businesses.
- Loss from operations was RMB10.6 million (US\$1.5 million) in the second quarter of 2023, compared with RMB35.9 million in the same period of 2022. Operating loss margin was 3.7% in the second quarter of 2023, compared with 13.5% in the same period of 2022. The improvement of loss from operations was mainly attributable to the increase in revenues and the decrease in operating expenses resulting from efficiency improvement and cost optimization.
- Net loss was RMB0.9 million (US\$0.1 million) in the second quarter of 2023, compared with RMB35.9 million in the same period of 2022. Net loss margin was 0.3% in the second quarter of 2023, compared with 13.5% in the same period of 2022.
- Non-GAAP adjusted net loss² was RMB7.3 million (US\$1.0 million) in the second quarter of 2023, compared with RMB32.2 million in the same period of 2022. Non-GAAP adjusted net loss margin² was 2.6% in the second quarter of 2023, compared with 12.1% in the same period of 2022.

First Half Year 2023 Operational and Financial Highlights:

• Total revenues from recommendation services for the first half year of 2023 increased by 7.6% to RMB375.2 million (US\$51.7 million) from RMB348.8 million in the same period of 2022. The increase was mainly attributable to the increase in revenues from recommendation services for loans, partially offset by the decrease in revenues from recommendation services for credit cards. The number of loan applications for recommendation services increased by 18.3% to approximately 9.7 million in the first

half year of 2023 compared with that in the same period of 2022. The credit card volume decreased by 4.8% to approximately 2.0 million in the first half year of 2023 compared with that in the same period of 2022.

- Revenues from big data and system-based risk management services increased by 17.9% to RMB50.7 million (US\$7.0 million) in the first half year of 2023 from RMB43.0 million in the same period of 2022. The increase was mainly attributable to the increase in average spending per customer.
- Revenues from marketing and other services¹ increased by 84.4% to RMB149.0 million (US\$20.5 million) in the first half year of 2023 from RMB80.8 million in the same period of 2022. The increase was mainly attributable to the growth of insurance brokerage services and other new businesses.
- Loss from operations was RMB34.2 million (US\$4.7 million) in the first half year of 2023, compared with RMB90.5 million in the same period of 2022. Operating loss margin was 5.9% in the first half year of 2023, compared with 19.1% in the same period of 2022. The improvement of loss from operations was mainly attributable to the increase in revenues and the decrease in operating expenses resulting from efficiency improvement and cost optimization.
- Net loss was RMB21.7 million (US\$3.0 million) in the first half year of 2023, compared with RMB89.0 million in the same period of 2022. Net loss margin was 3.8% in the first half year of 2023, compared with 18.8% in the same period of 2022.
- Non-GAAP adjusted net loss² was RMB26.7 million (US\$3.7 million) in the first half year of 2023, compared with RMB82.9 million in the same period of 2022. Non-GAAP adjusted net loss margin² was 4.6% in the first half year of 2023, compared with 17.5% in the same period of 2022.

Mr. David Ye, Co-founder, Chairman and Chief Executive Officer of Jianpu, commented, "Through our capital-light platform model and diversified strategy, we registered a solid yearover-year revenue growth of 7.7% while making substantial progress approaching breakeven with a net loss margin of 0.3% in the second quarter of 2023. Despite macro headwinds, our commitment to the digital transformation of financial service providers and ecosystem partners has yielded fruitful results with impressive revenue growth of our loan recommendation services and big data and system-based services."

"Moreover, our relentless focus on enhancing operational efficiency and optimizing cost structures brought us a remarkable ROI³ improvement. Through seamless integration of AI technologies into our operations, we achieved heightened productivity and substantial cost savings," concluded Mr. Ye.

"Our solid results in the second quarter of 2023 highlight our continued strategic focus on achieving a diversified revenue structure, improving operational efficiency and executing cost optimization initiatives. In the second quarter of 2023, our revenue growth was mainly attributable to the increase in the loan recommendation, the big data and system-based risk management and marketing and other services¹, leading to a more balanced revenue structure. Driven by our improved productivity and continued cost optimization, we trimmed our Non-GAAP adjusted net loss² substantially by 77.3% year-over-year to RMB7.3 million (US\$1.0 million) in the second quarter of 2023," said Oscar Chen, Chief Financial Officer of Jianpu.

Second Quarter 2023 Financial Results

Total revenues for the second quarter of 2023 increased by 7.7% to RMB285.5 million (US\$39.4 million) from RMB265.1 million in the same period of 2022. The increase was mainly attributable to the increase in revenues from big data and system-based risk management services and revenues from marketing and other services¹, partially offset by the decrease in the total revenues from recommendation services.

Total revenues from recommendation services decreased by 8.9% to RMB186.5 million (US\$25.7 million) in the second quarter of 2023 from RMB204.7 million in the same period of 2022.

Revenues from recommendation services for credit cards decreased by 25.7% to RMB102.7 million (US\$14.2 million) in the second quarter of 2023 from RMB138.2 million in the same period of 2022. As certain credit card issuers lowered their marketing budget in the second quarter of 2023, credit card volume decreased by 25.0% to approximately 0.9 million in the second quarter of 2023 from 1.2 million in the same period of 2022. The average fee per credit card was RMB113.5 (US\$15.7) and RMB113.4 in the second quarter of 2023 and 2022, respectively.

Revenues from recommendation services for loans increased by 26.0% to RMB83.8 million (US\$11.6 million) in the second quarter of 2023 from RMB66.5 million in the same period of 2022, primarily due to an increase in the number of loan applications on the Company's platform. The number of loan applications was approximately 5.5 million in the second quarter of 2023, representing a 27.9% increase from that in the same period of 2022. The average fee per loan application was RMB15.2 (US\$2.1) and RMB15.4 in the second quarters of 2023 and 2022, respectively.

Revenues from big data and system-based risk management services increased by 23.2% to RMB28.1 million (US\$3.9 million) in the second quarter of 2023 from RMB22.8 million in the same period of 2022, primarily due to the increase in average spending per customer.

Revenues from marketing and other services¹ increased by 88.6% to RMB70.9 million (US\$9.8 million) in the second quarter of 2023 from RMB37.6 million in the same period of 2022, primarily due to the growth of the Company's insurance brokerage services and other new businesses.

Cost of promotion and acquisition was RMB190.4 million (US\$26.3 million) in the second quarter of 2023, compared with RMB191.8 million in the same period of 2022. The change was primarily due to the decrease in revenues from recommendation services for credit cards, partially offset by the growth of the revenues from marketing and other services.

Cost of operation decreased by 2.0% to RMB20.0 million (US\$2.8 million) in the second quarter of 2023 from RMB20.4 million in the same period of 2022. The decrease was primarily attributable to the decrease in software development and maintenance costs, partially offset by

the increase in data acquisition costs related to the big data and system-based risk management services.

Sales and marketing expenses decreased by 0.9% to RMB32.9 million (US\$4.5 million) in the second quarter of 2023 from RMB33.2 million in the same period of 2022. The decrease was primarily due to the decrease in rental expenses and payroll expenses, partially offset by an increase in client service-related expenses.

Research and development expenses decreased by 16.7% to RMB24.4 million (US\$3.4 million) in the second quarter of 2023 from RMB29.3 million in the same period of 2022, primarily due to the decrease in payroll expenses resulting from the Company's continued efforts in cost optimization.

General and administrative expenses increased by 8.0% to RMB28.4 million (US\$3.9 million) in the second quarter of 2023 from RMB26.3 million in the same period of 2022, primarily due to an increase in allowance for credit losses.

Loss from operations was RMB10.6 million (US\$1.5 million) in the second quarter of 2023, compared with RMB35.9 million in the same period of 2022. Operating loss margin was 3.7% in the second quarter of 2023, compared with 13.5% in the same period of 2022. The decrease in operating loss was mainly attributable to the increase in revenues and the decrease in operating expenses resulting from efficiency improvement and cost optimization.

Others, net increased by 478.6% to RMB8.1 million (US\$1.1 million) in the second quarter of 2023 from RMB1.4 million in the same period of 2022. The Company recognized an investment gain of RMB7.1 million resulting from the deconsolidation of one of its subsidiaries⁴ in the second quarter of 2023; while the Company recognized an impairment loss of RMB7.8 million on equity investments and an investment gain of RMB6.1 million resulting from the deconsolidation of another subsidiary⁴ in the same period of 2022.

Net loss was RMB0.9 million (US\$0.1 million) in the second quarter of 2023 compared with RMB35.9 million in the same period of 2022. Net loss margin was 0.3% in the second quarter of 2023, compared with 13.5% in the same period of 2022.

Non-GAAP adjusted net loss², which excluded share-based compensation expenses, investment impairment loss and investment gain of deconsolidation of subsidiaries, was RMB7.3 million (US\$1.0 million) in the second quarter of 2023, compared with RMB32.2 million in the same period of 2022. Non-GAAP adjusted net loss margin² was 2.6% in the second quarter of 2023 compared with 12.1% in the same period of 2022.

Non-GAAP adjusted EBITDA⁵, which excluded share-based compensation expenses, investment impairment loss, investment gain of deconsolidation of subsidiaries, depreciation and amortization, interest income and expenses, and income tax benefits from net loss, for the second quarter of 2023 was a loss of RMB7.8 million (US\$1.1 million), compared with a loss of RMB29.4 million in the same period of 2022.

As of June 30, 2023, the Company had cash and cash equivalents and restricted cash and time deposits of RMB668.5 million (US\$92.2 million), and working capital of approximately RMB357.6 million (US\$49.3 million). Compared to those as of December 31, 2022, cash and cash equivalents and restricted cash and time deposits decreased by RMB15.7 million, which was primarily attributable to net cash used in the operating activities.

First Half Year 2023 Financial Results

Total revenues for the first half year of 2023 increased by 21.6% to RMB574.9 million (US\$79.3 million) from RMB472.6 million in the same period of 2022. The increase was mainly attributable to the increase in revenues from marketing and other services¹.

Total revenues from recommendation services increased by 7.6% to RMB375.2 million (US\$51.7 million) in the first half year of 2023 from RMB348.8 million in the same period of 2022.

Revenues from recommendation services for credit cards slightly decreased by 2.6% to RMB229.7 million (US\$31.7 million) in the first half year of 2023 from RMB235.8 million in the same period of 2022. As certain credit card issuers lowered their marketing budget in the second quarter of 2023, credit card volume in the first half year of 2023 decreased by 4.8% to approximately 2.0 million from 2.1 million in the same period of 2022. The average fee per credit card were RMB113.9 (US\$15.7) and RMB111.3 in the first half years of 2023 and 2022, respectively.

Revenues from recommendation services for loans increased by 28.6% to RMB145.5 million (US\$20.1 million) in the first half year of 2023 from RMB113.1 million in the same period of 2022, primarily due to the increases in both the number of loan applications on our platform and the average fee per loan application. The number of loan applications was approximately 9.7 million in the first half year of 2023, representing an 18.3% increase from that in the same period of 2022. The average fee per loan application increased to RMB15.0 (US\$2.1) in the first half year of 2023 from RMB13.6 in the same period of 2022.

Revenues from big data and system-based risk management services increased by 17.9% to RMB50.7 million (US\$7.0 million) in the first half year of 2023 from RMB43.0 million in the same period of 2022, primarily due to the increase in average spending per customer.

Revenues from marketing and other services¹ increased by 84.4% to RMB149.0 million (US\$20.5 million) in the first half year of 2023 from RMB80.8 million in the same period of 2022, primarily due to the growth of the Company's insurance brokerage services and other new businesses.

Cost of promotion and acquisition increased by 17.6% to RMB401.5 million (US\$55.4 million) in the first half year of 2023 from RMB341.3 million in the same period of 2022, primarily due to the growth of the Company's revenues from marketing and other services.

Cost of operation was RMB38.4 million (US\$5.3 million) in the first half year of 2023, which was relatively stable compared with RMB38.9 million in the same period of 2022.

Sales and marketing expenses decreased by 3.4% to RMB64.7 million (US\$8.9 million) in the first half year of 2023 from RMB67.0 million in the same period of 2022. The decrease was primarily due to the decreases in payroll expenses, rental expenses and marketing and advertising expenses, partially offset by an increase in client service-related expenses.

Research and development expenses decreased by 15.9% to RMB49.7 million (US\$6.9 million) in the first half year of 2023 from RMB59.1 million in the same period of 2022, primarily due to the decreases in payroll expenses and rental expenses resulting from our continued efforts in cost optimization.

General and administrative expenses decreased by 3.3% to RMB54.9 million (US\$7.6 million) in the first half year of 2023 from RMB56.8 million in the same period of 2022, primarily due to the decreases in allowance for credit losses, payroll expenses and rental expenses, partially offset by an increase in professional fee.

Loss from operations was RMB34.2 million (US\$4.7 million) in the first half year of 2023, compared with RMB90.5 million in the same period of 2022. Operating loss margin was 5.9% in the first half year of 2023, compared with 19.1% in the same period of 2022. The decrease in operating loss was mainly attributable to the increase in revenues and the decrease in operating expenses resulting from efficiency improvement and cost optimization.

Others, net increased by 145.2% to RMB10.3 million (US\$1.4 million) in the first half year of 2023 from RMB4.2 million in the same period of 2022. The Company recognized an investment gain of RMB7.1 million resulting from the deconsolidation of one of its subsidiaries⁴ in the first half year of 2023; while the Company recognized an impairment loss of RMB7.8 million on equity investments and an investment gain of RMB6.1 million resulting from the deconsolidation of another subsidiary⁴ in the first half year of 2022.

Net loss was RMB21.7 million (US\$3.0 million) in the first half year of 2023 compared with RMB89.0 million in the same period of 2022. Net loss margin was 3.8% in the first half year of 2023 compared with 18.8% in the same period of 2022.

Non-GAAP adjusted net loss², which excluded share-based compensation expenses, investment impairment loss and investment gain of deconsolidation of subsidiaries, was RMB26.7 million (US\$3.7 million) in the first half year of 2023, compared with RMB82.9 million in the same period of 2022. Non-GAAP adjusted net loss margin² was 4.6% in the first half year of 2023 compared with 17.5% in the same period of 2022.

Non-GAAP adjusted EBITDA⁵, which excluded share-based compensation expenses, investment impairment loss, investment gain of deconsolidation of subsidiaries, depreciation and amortization, interest income and expenses, and income tax benefits from net loss, for the first half year of 2023 was a loss of RMB26.7 million (US\$3.7 million), compared with a loss of RMB77.5 million in the same period of 2022.

Conference Call

The Company's management will host an earnings conference call at 8:00 AM U.S. Eastern Time on August 21, 2023 (8:00 PM Beijing/Hong Kong Time on August 21, 2023).

Dial-in details for the earnings conference call are as follows:

United States (toll free):	1-888-346-8982
International:	1-412-902-4272
Hong Kong, China (toll free):	800-905-945
Hong Kong, China:	852-3018-4992
Mainland China:	400-120-1203

Participants should dial-in at least 5 minutes before the scheduled start time and ask to be connected to the call for "Jianpu Technology Inc."

Additionally, a live and archived webcast of the conference call will be available on the Company's investor relations website at <u>http://ir.jianpu.ai</u>.

A replay of the conference call will be accessible approximately one hour after the conclusion of the live call until August 28, 2023, by dialing the following telephone numbers:

United States (toll free):	1-877-344-7529
International:	1-412-317-0088
Replay Access Code:	4076828

About Jianpu Technology Inc.

Jianpu Technology Inc. is a leading independent open platform for the discovery and recommendation of financial products in China. The Company connects users with financial service providers in a convenient, efficient, and secure way. By leveraging its proprietary technology, Jianpu provides users with customized search results and recommendations tailored to each user's particular financial needs and profile. The Company also enables financial service providers with sales and marketing solutions to reach and serve their target customers more effectively through integrated channels and enhance their competitiveness by providing them with tailored data, risk management services and solutions. The Company is committed to maintaining an independent open platform, which allows it to serve the needs of users and financial service providers impartially. For more information, please visit <u>http://ir.jianpu.ai</u>.

Use of Non-GAAP Financial Measures

The Company uses adjusted EBITDA and adjusted net (loss)/income, each a Non-GAAP financial measure, in evaluating its operating results and for financial and operational decision-making purposes.

The Company believes that adjusted EBITDA and adjusted net (loss)/income help identify underlying trends in its business that could otherwise be distorted by the effect of the expenses and gains that the Company include in (loss)/income from operations and net (loss)/income. The Company believes that adjusted EBITDA and adjusted net (loss)/income provide useful information about its operating results, enhance the overall understanding of its past performance and future prospects and allow for greater visibility with respect to key metrics used by its management in its financial and operational decision-making.

Adjusted EBITDA and adjusted net (loss)/income should not be considered in isolation or construed as alternatives to net (loss)/income or any other measure of performance or as indicators of the Company's operating performance. Investors are encouraged to review the historical Non-GAAP financial measures to the most directly comparable GAAP measures. Adjusted EBITDA and adjusted net (loss)/income presented here may not be comparable to similarly titled measures presented by other companies. Other companies may calculate similarly titled measures differently, limiting their usefulness as comparative measures to the Company's data. The Company encourages investors and others to review its financial information in its entirety and not rely on a single financial measure.

Adjusted EBITDA represents EBITDA before share-based compensation expenses, investment impairment loss and investment gain of deconsolidation of subsidiaries. EBITDA represents net (loss)/income before interest, tax, depreciation and amortization.

Adjusted net (loss)/income represents net (loss)/income before share-based compensation expenses, investment impairment loss and investment gain of deconsolidation of subsidiaries.

For more information on this Non-GAAP financial measure, please see the table captioned "Unaudited Reconciliations of GAAP and Non-GAAP results" set forth at the end of this press release.

Safe Harbor Statement

This announcement contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "confident" and similar statements. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: the Company's goals and strategies; the Company's future business development, financial condition and results of operations; the Company's expectations regarding demand for, and market acceptance of, its solutions and services; the Company's expectations regarding keeping and strengthening its relationships with users, financial service providers and other parties it collaborates with; trends, competition and regulatory policies relating to the industries the Company operates in; general economic and business conditions globally and in China; and assumptions underlying or related to any of the foregoing. Further information regarding these and other risks is included in the Company's filings with the SEC. All information provided in this press release and in the attachments is as of the date of this press release, and the Company

undertakes no obligation to update any forward-looking statement, except as required under applicable law.

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Jianpu Technology Inc. Unaudited Condensed Consolidated Balance Sheets

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Restricted cash and time deposits 40,059 43,130 5,948 Other non-current assets 10,758 13,364 1,843 Total non-current assets 962,262 964,015 132,944 ILABILITIES AND SHAREHOLDERS' EQUITY 253,481 253,209 34,919 Accounts payable (including amounts billed through related party of RMB5,652 and RMB3,122 as of December 96,729 125,388 17,292 31, 2022 and June 30, 2023, respectively) 46,920 45,489 6,273 Advances from customers 46,920 45,489 6,273 Tax payable 9,662 10,372 1,430 Anount due to related parties 13,554 10,208 1,408 Accrued expenses and other current liabilities 509,197 516,868 71,279 Non-current liabilities 3,644 3,496 482 1,731 Total on-current liabilities 16,740 16,038 2,213 Deferred tax liabilities 13,096 12,542 1,731 Total on-current liabilities 286 286 39 Ordinary shares<		,	,	,		
Other non-current assets 10,758 13,364 1,843 Total non-current assets 81,734 89,508 12,344 Total assets 962,262 964,015 132,944 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: 500 132,944 Short-term borrowings 253,481 253,209 34,919 Accounts payable (including amounts billed through related party of RMB5,652 and RMB3,122 as of December 31, 2022 and June 30, 2023, respectively) 46,920 45,489 6,273 Advances from customers 46,920 45,489 6,273 14,30 Accrued expenses and other current liabilities 509,197 516,686 71,279 Non-current liabilities: 3,644 3,496 482 Other non-current liabilities 3,644 3,496 482 Other non-current liabilities 255,937 532,906 73,492 Shareholders' equity: 286 286 39 74,471 Ordinary shares 286 286 39 73,492 Shareholders' equity: 286 286 39 73,492		<i>,</i>	,	,		
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Total assets 962,262 964,015 132,944 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Short-term borrowings 253,481 253,209 34,919 Accounts payable (including amounts billed through related party of RMB5,652 and RMB3,122 as of December 31, 2022 and June 30, 2023, respectively) 96,729 125,388 17,292 Advances from customers 46,920 45,489 6,273 Tax payable 9,662 10,372 1,430 Amount due to related parties 13,534 10,208 1,408 Accrued expenses and other current liabilities 88,871 72,202 9,957 Total current liabilities: 509,197 516,868 71,279 Non-current liabilities: 13,096 12,542 1,731 Deferred tax liabilities 16,740 16,038 2,213 Total non-current liabilities 525,937 532,906 73,492 Shareholders' equity: 286 286 39 Ordinary shares 286 286 39 Total non-current liabilities 1,891,266 1,890,548 260,718 <td></td> <td>,</td> <td>,</td> <td></td>		,	,			
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Short-term borrowings 253,481 253,209 34,919 Accounts payable (including amounts billed through related party of RMB5,652 and RMB3,122 as of December 96,729 125,388 17,292 31, 2022 and June 30, 2023, respectively) 46,920 45,489 6,273 Advances from customers 46,920 45,489 6,273 Tax payable 9,6662 10,372 1,430 Amount due to related parties 13,534 10,208 1,408 Accrued expenses and other current liabilities 509,197 516,868 71,279 Non-current liabilities 3,644 3,496 482 Other non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 525,937 532,906 73,492 Shareholders' equity: 286 286 39 Treasury stock, at cost (77,499) (74,671) (10,298) Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated lotses (1,424,153) <td></td> <td></td> <td></td> <td>· · · · · · · · · · · · · · · · · · ·</td>				· · · · · · · · · · · · · · · · · · ·		
Current liabilities:Short-term borrowings Accounts payable (including amounts billed through related party of RMB5,652 and RMB3,122 as of December 31, 2022 and June 30, 2023, respectively) $253,481$ $253,209$ $34,919$ Advances from customers $96,729$ $125,388$ $17,292$ 31, 2022 and June 30, 2023, respectively) $46,920$ $45,489$ $6,273$ Advances from customers $9,662$ $10,372$ $1,430$ Amount due to related parties $13,534$ $10,208$ $1,408$ Accrued expenses and other current liabilities $88,871$ $72,202$ $9,957$ Total current liabilities $3,644$ $3,496$ 482 Other non-current liabilities $3,644$ $3,496$ 482 Other non-current liabilities $16,740$ $16,038$ $2,213$ Total non-current liabilities 226 286 39 Treasury stock, at cost $(77,499)$ $(74,671)$ $(10,298)$ Additional paid-in capital $1,891,266$ $1,890,254$ $2,807$ Accumulated losses $(1,424,153)$ $(1,445,349)$ $(199,323)$ Stautory reserves $2,027$ $2,027$ $2,027$ $2,027$ Accumulated other comprehensive income $37,941$ $57,985$ $7,997$ Total Jianpu's shareholders' equity $429,868$ $430,826$ $59,413$ Noncontrolling interests $6,457$ 283 39 Total shareholders' equity $436,325$ $431,109$ $59,452$	Total assets	962,262	964,015	132,944		
Current liabilities:Short-term borrowings Accounts payable (including amounts billed through related party of RMB5,652 and RMB3,122 as of December 31, 2022 and June 30, 2023, respectively) $253,481$ $253,209$ $34,919$ Advances from customers $96,729$ $125,388$ $17,292$ 31, 2022 and June 30, 2023, respectively) $46,920$ $45,489$ $6,273$ Advances from customers $9,662$ $10,372$ $1,430$ Amount due to related parties $13,534$ $10,208$ $1,408$ Accrued expenses and other current liabilities $88,871$ $72,202$ $9,957$ Total current liabilities $3,644$ $3,496$ 482 Other non-current liabilities $3,644$ $3,496$ 482 Other non-current liabilities $16,740$ $16,038$ $2,213$ Total non-current liabilities 226 286 39 Treasury stock, at cost $(77,499)$ $(74,671)$ $(10,298)$ Additional paid-in capital $1,891,266$ $1,890,254$ $2,807$ Accumulated losses $(1,424,153)$ $(1,445,349)$ $(199,323)$ Stautory reserves $2,027$ $2,027$ $2,027$ $2,027$ Accumulated other comprehensive income $37,941$ $57,985$ $7,997$ Total Jianpu's shareholders' equity $429,868$ $430,826$ $59,413$ Noncontrolling interests $6,457$ 283 39 Total shareholders' equity $436,325$ $431,109$ $59,452$						
Short-term borrowings 253,481 253,209 34,919 Accounts payable (including amounts billed through related party of RMB5,652 and RMB3,122 as of Docember 96,729 125,388 17,292 Advances from customers 46,920 45,489 6,273 Tax payable 9,662 10,372 1,430 Amount due to related parties 13,534 10,208 1,448 Accrued expenses and other current liabilities 88,871 72,202 9,957 Total current liabilities 509,197 516,868 71,279 Non-current liabilities 3,644 3,496 482 Other non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 286 286 39 Treasury stock, at cost (77,499) (74,671) (10,298) Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated losses (1,42,153) (1,445,349) (199,323) Statutory reserves 2,027						
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related party of RMB5,652 and RMB3,122 as of December 96,729 125,388 17,292 31, 2022 and June 30, 2023, respectively) 46,920 45,489 6,273 Advances from customers 9,662 10,372 1,430 Tax payable 9,662 10,372 1,430 Amount due to related parties 13,534 10,208 1,408 Accrued expenses and other current liabilities 88,871 72,202 9,957 Total current liabilities: 509,197 516,868 71,279 Non-current liabilities 3,644 3,496 482 Other non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 16,740 16,038 2,213 Total liabilities 286 286 39 Treasury stock, at cost (77,499) (74,671) (10,298) Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total shareholders' equity 429,868 430,826		253,481	253,209	34,919		
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Tax payable 9,662 10,372 1,430 Amount due to related parties 13,534 10,208 1,408 Accrued expenses and other current liabilities 88,871 72,202 9,957 Total current liabilities 509,197 516,868 71,279 Non-current liabilities 3,644 3,496 482 Other non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 16,740 16,038 2,213 Total liabilities 525,937 532,906 73,492 Shareholders' equity: 0rdinary shares 286 286 39 Treasury stock, at cost (17,499) (74,671) (10,298) Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total liapu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 <		14.000	1.5. 100			
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Accrued expenses and other current liabilities 88,871 72,202 9,957 Total current liabilities 509,197 516,868 71,279 Non-current liabilities 3,644 3,496 482 Other non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 16,740 16,038 2,213 Total liabilities 525,937 532,906 73,492 Shareholders' equity: 0rdinary shares 286 286 39 Ordinary shares 286 1,890,548 260,718 Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452		<i>,</i>	,	,		
Total current liabilities 509,197 516,868 71,279 Non-current liabilities 3,644 3,496 482 Other non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 16,740 16,038 2,213 Total liabilities 525,937 532,906 73,492 Shareholders' equity: 0rdinary shares 286 286 39 Treasury stock, at cost (77,499) (74,671) (10,298) Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452		,		,		
Non-current liabilities: 3,644 3,496 482 Other non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 16,740 16,038 2,213 Total non-current liabilities 2525,937 532,906 73,492 Shareholders' equity: 286 286 39 Ordinary shares 286 286 39 Treasury stock, at cost (77,499) (74,671) (10,298) Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452			,	,		
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Other non-current liabilities 13,096 12,542 1,731 Total non-current liabilities 16,740 16,038 2,213 Total liabilities 525,937 532,906 73,492 Shareholders' equity: 286 286 39 Ordinary shares 286 286 39 Treasury stock, at cost (77,499) (74,671) (10,298) Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452						
Total non-current liabilities16,74016,0382,213Total liabilities525,937532,90673,492Shareholders' equity:28628639Ordinary shares28628639Treasury stock, at cost(77,499)(74,671)(10,298)Additional paid-in capital1,891,2661,890,548260,718Accumulated losses(1,424,153)(1,445,349)(199,323)Statutory reserves2,0272,027280Accumulated other comprehensive income37,94157,9857,997Total Jianpu's shareholders' equity429,868430,82659,413Noncontrolling interests6,45728339Total shareholders' equity436,325431,10959,452		,	,			
Total liabilities525,937532,90673,492Shareholders' equity: Ordinary shares28628639Treasury stock, at cost(77,499)(74,671)(10,298)Additional paid-in capital1,891,2661,890,548260,718Accumulated losses(1,424,153)(1,445,349)(199,323)Statutory reserves2,0272,027280Accumulated other comprehensive income37,94157,9857,997Total Jianpu's shareholders' equity429,868430,82659,413Noncontrolling interests6,45728339Total shareholders' equity436,325431,10959,452						
Shareholders' equity: 286 286 39 Ordinary shares 286 286 39 Treasury stock, at cost (77,499) (74,671) (10,298) Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452			,) -		
Ordinary shares 286 286 39 Treasury stock, at cost (77,499) (74,671) (10,298) Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452	Total liabilities	525,937	532,906	73,492		
Treasury stock, at cost(77,499)(74,671)(10,298)Additional paid-in capital1,891,2661,890,548260,718Accumulated losses(1,424,153)(1,445,349)(199,323)Statutory reserves2,0272,027280Accumulated other comprehensive income37,94157,9857,997Total Jianpu's shareholders' equity429,868430,82659,413Noncontrolling interests6,45728339Total shareholders' equity436,325431,10959,452						
Additional paid-in capital 1,891,266 1,890,548 260,718 Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452		286	286	39		
Accumulated losses (1,424,153) (1,445,349) (199,323) Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452			(74,671)	(10,298)		
Statutory reserves 2,027 2,027 280 Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452				260,718		
Accumulated other comprehensive income 37,941 57,985 7,997 Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452	Accumulated losses	(1,424,153)	(1,445,349)	(199,323)		
Total Jianpu's shareholders' equity 429,868 430,826 59,413 Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452	Statutory reserves	2,027	2,027	280		
Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452	Accumulated other comprehensive income	37,941	57,985	7,997		
Noncontrolling interests 6,457 283 39 Total shareholders' equity 436,325 431,109 59,452	Total Jianpu's shareholders' equity	429,868	430,826	59,413		
	Noncontrolling interests	6,457	283	39		
Total liabilities and shareholders' equity 962 262 964 015 132 944	Total shareholders' equity	436,325	431,109	59,452		
	Total liabilities and shareholders' equity	962,262	964,015	132,944		

Jianpu Technology Inc. Unaudited Condensed Consolidated Statements of Comprehensive Loss

(In thousands except for number of	For the Three Months Ended June 30,			For the Six Months Ended June 30,		
shares and per share data)	2022 RMB	2023 RMB	US\$	2022 RMB	2023 RMB	US\$
	RIVID	NNID	USΦ	RIVID	RMD	USφ
Revenues:						
Recommendation services:						
Loans ^[a]	66,520	83,849	11,563	113,072	145,479	20,06
Credit cards	138,188	102,687	14,161	235,775	229,693	31,67
Total recommendation services	204,708	186,536	25,724	348,847	375,172	51,73
Big data and system-based risk	22,788	28,093	3,874	43,017	50,740	6,99
management services ^[b] Marketing and other services ^{[b] 1}	37,568	70,904	9,778	80,758	149,009	20,54
Total revenues	265,064	285,533	39,376	472,622	574,921	79,28
	205,004	205,555	39,370	4/2,022	574,921	19,20
Costs and expenses:	(101.767)	(100 445)	(26.264)	(241 200)	(401 409)	(55.260
Cost of promotion and acquisition ^[c]	(191,767)	(190,445)	(26,264)	(341,288)	(401,498)	(55,369
Cost of operation ^[d] Total cost of services	(20,432)	(19,962)	(2,753)	(38,908)	(38,353)	(5,289
	(212,199)	(210,407)	(29,017)	(380,196)	(439,851)	(60,658
Sales and marketing expenses	(33,160)	(32,936)	(4,542)	(67,022)	(64,690)	(8,92)
Research and development expenses [e]	(29,303)	(24,368)	(3,361)	(59,068)	(49,700)	(6,854
General and administrative expenses	(26,283)	(28,442)	(3,922)	(56,831)	(54,879)	(7,568
Loss from operations	(35,881)	(10,620)	(1,466)	(90,495)	(34,199)	(4,71)
Net interest expenses	(1,583)	1,531	211	(2,904)	2,034	28
Others, net	1,398	8,067	1,112	4,171	10,295	1,42
Loss before income tax	(36,066)	(1,022)	(143)	(89,228)	(21,870)	(3,010
Income tax benefits	124	81	11	249	162	2
Net loss	(35,942)	(941)	(132)	(88,979)	(21,708)	(2,994
Less: net income/(loss) attributable to	(1,087)	152	21	(2,406)	(512)	(72
noncontrolling interests	(1,087)	152	21	(2,400)	(312)	(7)
Net loss attributable to Jianpu	(34,855)	(1,093)	(153)	(86,573)	(21,196)	(2,923
Technology Inc.	(34,033)	(1,093)	(155)	(00,575)	(21,190)	(2,92.
Accretion of mezzanine equity	(8,740)	-		(8,740)	-	
Net loss attributable to Jianpu's shareholders	(43,595)	(1,093)	(153)	(95,313)	(21,196)	(2,92
Other comprehensive income						
Foreign currency translation						
adjustments	32,181	27,177	3,748	29,386	20,018	2,76
Total other comprehensive income	32,181	27,177	3,748	29,386	20,018	2,76
Total comprehensive income/(loss)	(3,761)	26,236	3,616	(59,593)	(1,690)	(23
Less: total comprehensive	(3,101)	<i>20,20</i>	5,010	(0,0,0,0)	(1,070)	(23
income/(loss) attributable to	(982)	154	21	(2,237)	(538)	(74
noncontrolling interests						
Total comprehensive income/(loss)	() 770)	16 001	2 505	(57.250)	(1 153)	(1 5
attributable to Jianpu Technology Inc.	(2,779)	26,082	3,595	(57,356)	(1,152)	(15)
Accretion of mezzanine equity	(8,740)	-	_	(8,740)	_	
Total comprehensive income/(loss)						
attributable to Jianpu's shareholders	(11,519)	26,082	3,595	(66,096)	(1,152)	(15
Net loss per share attributable to						
Jianpu's shareholders						
Basic	(0.10)	-	_	(0.22)	(0.05)	(0.0)
Diluted	(0.10)	-	-	(0.22)	(0.05)	(0.01
Net loss per ADS attributable to	(0.10)	_	_	(0.22)	(0.05)	(0.01
Jianpu's shareholders						

Basic Diluted Weighted average number of	(2.06) (2.06)	(0.05) (0.05)	(0.01) (0.01)	(4.50) (4.50)	(1.00) (1.00)	(0.14) (0.14)
shares Basic Diluted	423,707,654 423,707,654	424,587,819 424,587,819	424,587,819 424,587,819	423,692,650 423,692,650	424,521,907 424,521,907	424,521,907 424,521,907

[a] Including revenues from related party of RMB117 and RMB383 for the three months ended June 30, 2022 and 2023, respectively, and RMB134 and RMB709 for the six months ended June 30, 2022 and 2023, respectively.

[b] Including revenues from related party of RMB1,160 and RMB815 for the three months ended June 30, 2022 and 2023, respectively, and RMB2,332 and RMB1,628 for the six months ended June 30, 2022 and 2023, respectively.

[c] Including cost of promotion and acquisition from related party of RMB140 and nil for the three months ended June 30, 2022 and 2023, respectively, and RMB140 and RMB8 for the six months ended June 30, 2022 and 2023, respectively.

[d] Including cost of operation from related party of RMB97 and RMB295 for the three months ended June 30, 2022 and 2023, respectively, and RMB208 and RMB471 for the six months ended June 30, 2022 and 2023, respectively.

[e] Including expenses from related party of RMB251 and RMB256 for the three months ended June 30, 2022 and 2023, respectively, and RMB367 and RMB256 for the six months ended June 30, 2022 and 2023, respectively.

Jianpu Technology Inc.

For the Three Months Ended June 30			June 30,	For the Six Months Ended June 30,			
(In thousands)	2022	2023		2022 2023		3	
	RMB	RMB	US\$	RMB	RMB	US\$	
Net loss	(35,942)	(941)	(132)	(88,979)	(21,708)	(2,994)	
Add: Share-based compensation expenses	2,118	709	98	4,439	2,086	288	
Investment impairment loss	7,823	-	-	7,823	-	-	
Investment gain of deconsolidation of subsidiaries ⁴	(6,149)	(7,057)	(973)	(6,149)	(7,057)	(973)	
Non-GAAP adjusted net loss ²	(32,150)	(7,289)	(1,007)	(82,866)	(26,679)	(3,679)	
Add: Depreciation and amortization	1,289	1,134	156	2,724	2,216	306	
Net interest expenses	1,583	(1,531)	(211)	2,904	(2,034)	(281)	
Income tax benefits	(124)	(81)	(11)	(249)	(162)	(22)	
Non-GAAP adjusted EBITDA ⁵	(29,402)	(7,767)	(1,073)	(77,487)	(26,659)	(3,676)	

Unaudited Reconciliations of GAAP and Non-GAAP Results

¹ Starting from the fourth quarter of 2022, the Company updated the description of its revenue stream "advertising, marketing and other services" to "marketing and other services", to provide more relevant and clear information. It also updated the revenue description in comparative periods to conform to the current classification.

² Non-GAAP adjusted net loss represents net loss before share-based compensation expenses, investment impairment loss and investment gain of deconsolidation of subsidiaries. There is no income tax impact of the Non-GAAP adjustment of share-based compensation expenses, investment impairment loss and investment gain of deconsolidation of subsidiaries. See "Unaudited Reconciliations of GAAP and Non-GAAP Results" at the end of this press release for more details about Non-GAAP adjusted net loss. Non-GAAP adjusted net loss margin equals Non-GAAP adjusted net loss divided by total revenues.

³ ROI represents revenue of recommendation services, marketing and other services divided by cost of promotion and acquisition.

⁴ In May 2023, the Group (Jianpu, its subsidiaries, and VIEs together are referred to as the "Group".) entered into a share transfer agreement with the founder and minority shareholder of Newsky Wisdom Treasure (Beijing) Co., Ltd. ("Newsky Wisdom"), which is one of the subsidiaries of the Group before the completion of the share transfer. During the second quarter of 2023, according to the share transfer agreement, the Group transferred 35.5% shares to the founder of Newsky Wisdom and consequently became a minority shareholder of Newsky Wisdom, and the Group no longer has control over Newsky Wisdom. The investment gain of RMB7.1 million was recognized in the second quarter of 2023 accordingly.

In June 2022, Databook Tech Ltd ("Databook"), one of the Company's subsidiaries, made a cash distribution to its shareholders, through which the Company received a portion of the cash distribution. Databook also issued additional shares to one minority shareholder and changed the Company's board seat in Databook to one director. The Company consequently became a minority shareholder of Databook and no longer has control over Databook. The investment gain of RMB6.1 million was realized in the second quarter of 2022, and RMB17.0 million was realized in the fourth quarter of 2022.

⁵ Non-GAAP adjusted EBITDA represents EBITDA before share-based compensation expenses, investment impairment loss and investment gain of deconsolidation of subsidiaries. EBITDA represents net (loss)/income before interest income and expenses, income tax benefits from net loss and depreciation and amortization. See "Unaudited Reconciliations of GAAP and Non-GAAP Results" for more details.